

BOOKING PROCESS

We will discuss with you the various types of yacht, locations and terms under which the yachts operate, we will be ready to firm-up your booking. This occurs in stages and is quick and relatively painless.

- We will prepare and send you a Mediterranean, Hellenic or Caribbean Charter Agreement detailing the yacht, your chosen dates, location, cruising area and cost.
- Upon signing this Agreement the first payment, normally 25% or 50% if is for a few months prior the charter, is due to the account shown on the Agreement.
- The Agreements are then sent by us to the Owners for their countersignature and a completed copy is returned to you for your retention. For a last minute charter the process can be fulfilled through facsimile or e-mail.
- We will send you a detailed questionnaire requesting information on your travel arrangements, guest list, likes and dislikes, special requirements, summing all your preferences. This information will be discussed with you in some detail to ensure we gather as much information as possible. Part of it is then forwarded to the Captain and his crew, and we will arrange with the crew the right provisions and preparation for every single day. We call this questionnaire the "Preference Form".
- Balance of the funds is normally due one month prior to the charter commencing. At the same time we will ask you to send us the funds to cover the advance provisioning allowance (APA) plus any taxes, delivery/redelivery fees and security deposit, if required.
- The APA is used for covering fuel cost and provisioning mainly. Part of it is handled by the Captain, in cash, in order that the yacht can purchase extra provisions. All costs incurred by the yacht which are accountable to the Charterer will be deducted during the cruise and full accounts produced at the end. The Captain will, at the end of the charter, return any unused funds. Occasionally the APA is not sufficient and the Captain will keep you advised if further funds are required.
- You are now ready for your cruise. If at any time, even during the actual holiday, you have any concerns, please remember you can always call us.
- Insurance: Please pay special attention to the following recommendation: Cancellation and Curtailment Insurance is available on request to cover the loss of Charter Fee if a charter has to be cancelled by the Charterer for genuine reasons. This is available on a quotation basis. This is highly recommended. Personal Accident and Medical Insurance plus Personal Effects Insurance is also essential and is not included in the charter fee.

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